

**Addendum No. 1 to IFB #26-07**



**CITY OF SOMERVILLE, MASSACHUSETTS**  
**Department of Procurement and Contracting Services**  
**KATJANA BALLANTYNE**  
**MAYOR**

To: All Parties on Record with the City of Somerville as Holding IFB #26-07 Rodent Capturing Services, Data Collection and Reporting

From: Felisa Gárate, Procurement Analyst

Date: 9/2/2025

Re: Questions and Answers  
Price Form of the Awarded Vendor for IFB #23-12  
Extension of Bid Submission Deadline

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**Please acknowledge receipt of this Addendum by signing below and including this form in your proposal package. Failure to do so may subject the proposer to disqualification.**

**NAME OF COMPANY / INDIVIDUAL:** \_\_\_\_\_

**ADDRESS:** \_\_\_\_\_

**CITY/STATE/ZIP:** \_\_\_\_\_

**TELEPHONE/FAX/EMAIL:** \_\_\_\_\_

**SIGNATURE OF AUTHORIZED INDIVIDUAL:** \_\_\_\_\_

**ACKNOWLEDGEMENT OF ADDENDA:**

**Addendum #1** \_\_\_\_\_ **#2** \_\_\_\_\_ **#3** \_\_\_\_\_ **#4** \_\_\_\_\_

### Addendum No. 1 to IFB #26-07

The City of Somerville is extending the bid submission deadline to: **Thursday, September 4<sup>th</sup>, 2025, at 2:00PM EST.**

#	Question	Answer
1.	Can you provide the pricing on this contract the last time it was awarded?	Please see the attached for the Price Form of the Awarded Vendor for IFB #23-12.
2.	<p>Our product is similar to the product listed in the spec and meets all the criteria w/ some minor differences, e.g. Size of Trap, mode of action to kill the rodent. Is the City allowing for alternative products other than the proprietary SMART trap offered by Anticimex (Modern Pest)?</p> <ul style="list-style-type: none"><li>• Our Trap comes in (2) versions. Collect and Nature. The Collect Version kills and captures the rodent. The Nature Version kills the rodent and the rodent dies outside the trap.</li></ul>	We are allowing for similar products beyond products mentioned in the question. They should: track data in real-time, collect the carcasses, be weatherproof, poison-free and durable.
3.	<p>The Scope of Service states the locations will be commercial, public, and residential.</p> <p>A. Once the traps are installed, will they remain at each site/location for the year, or will the city request the traps be moved and reinstalled?</p> <p>B. Will the vendor have input as to where the traps are installed based on data provided through 311 reporting or other sources?</p> <p>C. Will a baseline survey be performed by the city and or the vendor prior to installation?</p>	<p>A) Traps will be requested to be moved in a timely manner if deemed “inactive” or are damaged by human interaction. Inactivity can be low kill rates or inconsistencies which would indicate a movement is appropriate.</p> <p>B) Yes, we welcome feedback from the vendor on placement of boxes.</p> <p>C) Baseline inspections will be conducted at each site before initial installation or movement from original location.</p> <p>D) Yes, we welcome feedback and recommendations on best use of the technology used and best practices from professionals.</p> <p>E) The City will contact property owners ahead of installation. The contractor is expected to</p>

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	<p>D. Does the vendor have input regarding each location for the traps including - Best practices for install/service and or if the location is or is not suitable including the option to use a Collect Trap or Nature Version?</p> <p>E. Will the city gain permission for the vendor to access private property or is it the responsibility of the vendor to gain permission prior to installation/service?</p>	have liability documentation for tenant and/or property owner/manager signature.
4.	How many years has Somerville used IOT connected Traps?	4 years.
5.	How many traps are currently deployed in the city? Commercial sites? Residential Sites? etc...	60 total, with the majority in Commercial spaces. Residential locations vary based on severity of rodent activity observed ~10 at any given time.
6.	How many service calls has the previous vendor provided per Calander year? 2023, 2024, 2025-Date	On a rolling basis, when devices indicate a capture, the boxes are serviced within 3-5 business days. This could result in hundreds of service calls/year.
7.	How many traps have been relocated after the initial installation within the course of a Calendar year? 2023, 2024, 2025-Date	All 60 boxes have been relocated at one point or another if they are not capturing a sufficient number of rodents. <5/two weeks would be considered low performance or inactive.

Price for comprehensive supplies & services for 50 traps annually, at a lump sum of \$60,000 per contract year

IFB # 23-12  
SECTION 3.0  
PRICING

By signing this Price Form, the Proposer certifies the following bulleted statements and offers to supply and deliver the materials and services specified below in full accordance with the Contract Documents supplied by the City of Somerville entitled: Rodent Capturing Services, Data Collection and Reporting

- The bids will be received at the office of the Chief Procurement Officer, Somerville City Hall, 93 Highland Avenue, Somerville, MA 02143 no later than 9/7/22 by 1PM EST
- If the **awarded** vendor is a Corporation a "Certificate of Good Standing" (produced by the Mass. Sec. of State) must be furnished with the resulting contract (see Section 4.0.)
- **Awarded Vendor** must comply with Living Wage requirements (see Section 4.0; only for services)
- **Awarded Vendor** must comply with all applicable laws, including but not limited to the [Somerville Wage Theft Ordinance](#).
- **Awarded Vendor** must comply with insurance requirements as stated in Section 4.0.
- The Chief Procurement Officer reserves the right to accept or reject any or all bids and/or to waive any informalities if in her/his sole judgment it is deemed to be in the best interest of the City of Somerville.
- The following prices shall include delivery, the cost of fuel, the cost of labor, and all other charges.
- This form to be enclosed in sealed bid package.

Please provide Unit Price for the following and include any additional fees not listed:

Supply and Service	Quantity of Traps	Year 1 Unit Price per Property	Year 2 Unit Price per Property	Year 3 Unit Price per Property
1. Rodent Traps	50	\$ <u>60,000</u>	\$ <u><del>160,000</del></u>	\$ <u><del>160,000</del></u>
2. Data Collection & Reporting	50	\$ <u>—</u>	\$ <u>—</u>	\$ <u>—</u>
3. Device Servicing	50	\$ <u>—</u>	\$ <u>—</u>	\$ <u>—</u>
Estimated Totals for Year 1, 2 & 3: (add items 1, 2, and 3)		\$ <u>60,000</u>	\$ <u>60,000</u>	\$ <u>60,000</u>

Name of Company/Individual:

Modern Pest Services

Address, City, State, Zip:

128 New Boston St Woburn MA 01801

Tel # 617-429-5708

Email: michael.collins@modernpest.com

Signature of Authorized Individual



Please acknowledge receipt of any and all Addenda (if applicable) by signing below and including this form in your bid package. Failure to do so may subject the proposer to disqualification.

ACKNOWLEDGEMENT OF ADDENDA:

Addendum #1 \_\_\_ #2 \_\_\_ #3 \_\_\_ #4 \_\_\_ #5 \_\_\_ #6 \_\_\_ #7 \_\_\_ #8 \_\_\_ #9 \_\_\_ #10 \_\_\_